

Annual report

2017-18



*Growing
Together*





Vision

A vibrant and credible social sector.

Mission

- To gain consensus across stakeholders for common professional standards.
- Enhance Visibility, Transparency, Accountability and Efficiency through better use of process and technology in the social sector.
- Enlarge quality resource pool for Social Sector.

Guiding Principles

- Mutual respect for all is the corner stone of interactions
- We will expose ourselves to scrutiny from all our stakeholders
- We will be outcome driven without compromising on ethics
- Our positions will be based on sound research and professional approach

Overview

Dhwani Foundation is a registered Trust based in Bangalore. The trust was setup with the main objective to help improve productivity and efficacy of the social sector through both direct and indirect engagement with key stakeholders in the development sector. We believe, through this, we can provide more quality and long-term services to deserving communities.

Towards this, we are engaged in following areas:

- A. Providing Technology solution to NGO sector via Goonjan Software
- B. Building NGO's capability for sustainability and Growth via Niranthara programme
- C. Building and supporting network of NGOs for larger changes
- D. Supporting through direct funding for program and projects

The year 2017-18 has been a very crucial year, as foundation took major decisions in order to position focus and expand avenues to take its vision forward. Goonjan software was further enhanced, extensive consultations were done with over 100 members to introduce flagship program 'Niranthara' towards institutional capacity building and we increased our focus to reach out to smaller and rural based NGOs and continued support to network of NGOs.

Progress so far

Though foundation internally decided to keep low profile for the last one decade but contributed significantly in the following areas

- Customised approach to productization approach of Goonjan in 2010 ensured scaling possibility
- Professionalising of Goonjan product in 2011
- Long term engagement with NGOs has substituted one of grants in 2014
- Seed funding of 1st network of NGO's in 2015 through Disability NGOs Alliance (DNA) in Karnataka
- Induction of sector professionals to foundation in 2017

Our weakness and our learnings

Our Weakness	Our Learnings
<ul style="list-style-type: none">• No long-term clear strategy/Road-map• Limited growth in the 1st Decade• Not considered as thought leader• High dependency on individuals	<ul style="list-style-type: none">• Scientific approach in defining the problem statement is necessary to develop suitable program• Intensive field level engagements are necessary to achieve the intended results• Larger ecosystem engagement is necessary to create industry standard in the development sector• Systems and process are important to drive sustainable development



2017-18 key Progress

A. Goonjan an MIS tool for development sector:

During the year 2017-18 new organisations adopted software, with this 27 NGOs (10 of these are through APD RSO partners) were supported to have effective data base management system. As a result, 1,20,000 beneficiary records were captured by end of the year.

The technical team further enhanced security features which made our partners become stronger in MIS. It also added the functionality so that organizations can define individualized plans for their beneficiaries.

Orientation Program on Goonjan was conducted for 25 Niranthara partners. 1st Goonjan user training was organized.

1st Goonjan partner meet was organised to create space for peer learning and to introduce new topics and experts for partners' future growth which was participated by 15 partner NGOs.

B. Launching institutional capacity building programme, Niranthara:

Foundations major efforts of the year is towards creation and launching of Niranthara, as part of this, following key efforts were put

1. Need Assessment: Between July to September an extensive survey conducted to understand what makes key stake holders (Donors, CSR, Govt, Resource organisations & Academic institutes) to decide to partner or not to partner with NGO's. Similarly, survey covered the challenges of NGO's while they network with donor and others. As a result of this study 161 points emerged as key essentials for an NGO to demonstrate to pass through due diligence. These outcomes were the basis to evolve Niranthara program.

2. NGO consultations for enrollment: Based on Niranthara design, over 75 NGOs and 12 donor, network and resource organisations were consulted during October & November 2017 for the first batch enrollment. These consultations involved basic assessment of NGO's, their desire and commitment to build organisations further and their ability to participate in two years capacity building program. As a result, 25 NGO's were finalized to join the 1st batch as partners.

3. Launching of 1st batch: During the last week of December 1st batch was launched with 25 NGOs representing different domains and 16 districts of Karnataka. As part of the program 25 Operations Managers were recruited. 18 days training program for both Leaders and Operations managers were conducted between January to March, with this the program took initial shape. The detail implementation plans were published.

4. Professional team for implementation: The foundation laid major focus to build team to take the work forward. Its first executive director was appointed during the month of June followed by putting up a team of 4 members with developmental sector background to provide cluster level support to partners. Subject experts were enrolled from different parts of the country to impart knowledge.

C. Support Networks of NGO's:

Core belief of Dhvani is to build the voice for social sector. Hence, working with NGO networks plays a vital role. Disability NGOs Alliance (DNA) was supported by Dhvani during its inception. Currently DNA enrolled over 130 NGO's as its members and play an active role in influencing Govt policies, creating space for peer learnings and organizing forums for networking. During the year, Dhvani continued both its part financial and mentoring assistance to ensure network to grow further.



2017-18 Our Partners

Goonjan Partners

Name of NGO	Geography
The Association of People with Disability (APD) & Its 10 Partners	Bangalore
Ashayen Centre (formerly The Spastics Centre, Kanpur)	Kanpur
Chirantana Trust	Bangalore
Diya Foundation	Bangalore
Fame India	Bangalore
Mobility India	Bangalore
National Association for the Blind (NAB)	Bangalore
Narayana Hrudayalaya Charitable Trust (NHCT)	Bangalore
Seva In Action (Niramaya Scheme Nodal Agency)	Bangalore
Rotary Club of Bangalore	Bangalore
Salaam Bombay Foundation	Mumbai
Samridhdhi Trust	Bangalore
Sandesh	Bangalore
Sathi (Society for Assistance to Children in Difficult Situation)	Bangalore
Shristi Special Academy	Bangalore
Spastic Society of Karnataka	Bangalore
Swami Vivekananda Youth Movement (SVYM)	Bangalore



Niranthara Partners

Name of NGO	Geography
Grameena Mahila Abhirudhi Shikshana Samsthe	Raichur
Organisation for Bidar Integral Transformation	Bidar
Margadarshi Development Society	Kalburgi
Sarvodaya Integrated Rural Development Society	Koppal
Women's Welfare Society	Belgaum
Rural Education & Child Health Society	Vijayapura
SEARCH	Bagalkote
Nisarga Foundation	Mysore
Sahyadri Community Development & Women Empowerment Society (SCODWES),	Uttar Kannada
Sa Mudra Foundation	Bangalore
Peoples Organisation	Davanagere
Karnataka Homophile Society	Davanagere
Sambhav Foundation	Bangalore
Parivarthana	Chithradurga
SWARDAK	Davengere
AMIC DI RAOUL FOLLEREAU TRUST	Bangalore
Chilume Social Service Society	Bangalore
Karnataka Rajya Bennuhuri Apagatada Angavikalara Sanga	Ramanagara
Chikmagalur Multipurpose Social Service Society	Hassan
Biswa Gowri Charitable Trust	Bangalore
Voice of Needy Foundation	Bangalore
Munnade Social Organization Sandesh	Bangalore
Sandesh	Bangalore
Health Education Agriculuture development society	Bangalore rural
MOB Rural Health Care Center	Mandya



Key Plans for 2018-19

- Niranthara to evolve as full-fledged program
- Expansion of Goonjan beyond current domains and geographies
- New features to Goonjan for better build in application support, to add more functionality to its mobile app
- To make Goonjan a robust system by adding more security features
- Strengthen Governance, Compliance & Internal Systems within Dhwani Foundation
- Publish 3 years strategic document for foundation and expand its program
- Move beyond NGO's. Engage Donors, Federations, Government and Academia to create a dialogue platform to set standards for development sector

Statutory and Institutional Information

Trustees:

MJ Aravind	Managing Trustee
Manju Kuchhal	Trustee
Chitra Aravind	Trustee

Executive Director: KN Gopinath

Employee Details:

There were 4 full time and 1 part time consultants, out of whom 3 men and 2 women

Staff Remuneration:

Highest Paid Rs. 1,15,000/- and Lowest Paid Rs. 35000/-

No remuneration, sitting fees and conveyance have been paid to the trustees during the year 2017-18

International Travel Details:

Ms. Manju Kuchhal and Ms. Vinaya Mallya travelled to Phnom Penh, Cambodia in March month of 2017 for Goonjan orientation program to the organization called Development and Partnership in Action (DPA). This organization is working in the area of sustainability of farming community. This was a sponsored visit.



Acknowledgments

We sincerely thank all our partners for their co-operation and active participation in all the process which enabled us to take our vision forward and to our staff members for their dedication and high energy

Our earnest appreciation and gratitude to following institutions and individuals

- M/s Gowthama & Co – Statutory Auditors
- M/s Ramadyani & Co – Internal Auditors
- Mr. Rajiv Kuchhal – Advisor
- Sen Sei Technologies – Technology Partners
- KCJM Associates, Ahmedabad – Auditors and Trainers
- Azim Premji Philanthropy Initiatives (APPI) – For Training support
- International Institute of Information Technology Bangalore (IIITB) – For Training support
- Artiman Ventures, Bangalore – For providing Space and logistic support
- The Association of People with Disability (APD) – For Training support
- Mr. Ramakrishna Surdeo – Trainer in development
- Mr. BR. Shivashankar – for his part contribution to provide technology support to partners
- Ms. Roopa – for technology support in Goonjan implementation



Financials

GOWTHAMA AND COMPANY
CHARTERED ACCOUNTS

23/57, 41st Cross, East End 'C' Main Road
9th Block, Jayanagar, Bangalore 560 069
Telephone : 26636042, 26656194
Telefax : 26651104

DHWANI FOUNDATION BALANCE SHEET AS AT MARCH 31, 2018

31-Mar-17	LIABILITY	Rs.	31-Mar-18	31-Mar-17	ASSETS	Rs.	31-Mar-18
42,39,600	CORPUS FUND			-	FIXED ASSETS		
	Opening balance	42,39,600			Office Equipment	25,698	
	Add: Corpus donations received during the year	-	42,39,600		Less: Depreciation	1,927	23,771
(40,38,525)	GENERAL FUND				Computers	89,518	
	Opening Balance	(40,38,525)			Less: Depreciation	25,029	64,489
	Less: Excess of income over expenditure (expenditure over income)	11,64,352	(28,74,173)				
	NGO Software Project Development Fund AY 2018-19		10,15,000	5,50,615	CURRENT ASSETS		
				48,737	Balance with State Bank of India		29,55,336
	LOAN & ADVANCES				TDS on interest		48,737
3,98,277	MJ Aravind		6,68,639				
	CURRENT LIABILITIES						
-	Gowthama & Co (Audit fee payable)		6,500				
-	TDS payable		36,767				
5,99,352			30,92,333	5,99,352			30,92,333

INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2018

31-Mar-17	EXPENDITURE	31-Mar-18	31-Mar-17	INCOME	31-Mar-18
Rs		Rs	Rs		Rs
13,14,380	To Expenses incurred towards object of the trust		-	By Donation towards General fund	77,27,000
-	- NGO software project development - Goonjan	11,39,745	12,229	By Interest Income	48,513
-	- NGO's capacity building programme - Niranthara	10,47,500	2,995	By Interest on income tax refund	-
-	- Donation towards DNA's manager	2,76,392		To Excess of expenditure over Income	-
-	- Training for Niranthara partners	4,74,514	13,11,932		
-	- Professional fees to consultants for conduct of Niranthara programs	23,48,332			
-	- Traveling and conveyance expenses incurred in connection with organising and conducting Niranthara programs	2,14,062			
-	- Printing and stationery expenses incurred for conduct of Niranthara programs	31,709			
8,691	- Audit Fees	6,500			
3,206	- Locker rent	3,450			
229	- Bank charges	1,048			
-	- Depreciation	26,956			
650	- Miscellaneous expenses	25,952			
	To NGO software project development Fund	10,15,000			
-	To Excess of income over expenditure	11,64,352			
13,27,156		77,75,513	13,27,156		77,75,513

For DHWANI FOUNDATION

VIDE OUR REPORT ATTACHED
FOR GOWTHAMA AND COMPANY
CHARTERED ACCOUNTANTS
FIRM No: 0059175

M.J. ARAVIND
MANAGING TRUSTEE

CHITRA ARAVIND
TRUSTEE

H.V.GOWTHAMA
PARTNER

Place: Bangalore
Date: September 6, 2018



Dhwani Foundation

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