



NURTURING

PARTNERSHIPS

ANNUAL REPORT

2019-20



DHWANI FOUNDATION

DHWANI FOUNDATION

We are a Bangalore based Trust registered in 2006, led by veterans from the corporate and social sectors. We have been at the forefront of promoting more efficient, accountable and credible organizations in India's social sector. We do this through comprehensive capacity building programs, providing technology solutions, essential NGO services and strategic collaborations to influence sector-level development. We work with over 120 NGOs and 2 Federations in Karnataka.

OUR VISION

A vibrant and credible social sector

OUR MISSION

- To gain consensus across stakeholders for common professional standards
- Enhance Visibility, Transparency, Accountability and Efficiency through better use of process and technology in the social sector
- Enlarge quality resource pool for the Social Sector



The year gone by has been fulfilling and challenging in many ways. We started the year with a copy of the strategic plan in our hands which clearly articulated where we were at, and what we wanted to be over the next three years. Mainly, the plan talked of our readiness to expand our reach into new areas, new interfaces, and new geographies.

What this immediately meant was that we had to expand our team if we were to achieve these objectives. I am pleased to inform you that last year not only have we increased the number of Dhvani Foundation personnel, but also re-skilled our existing people to take on different and larger responsibilities. Some of the new people who have joined us have varied experience in different sectors, while some have a deep understanding of the social sector and its issues. All of them have a desire to help in making the changes that the world is asking of our sector.

A lot of time has been spent in the past year to fill in the details and go into the nuts and bolts of each of the programs listed in the strategic plan. I am happy to inform you that we now have an actionable plan to reach each of the goals we have set for Dhvani.

Our flagship programs that we brought forward from the previous year, Goonjan and Niranthara, were both well received by the sector. We completed the pilot batch of Niranthara in December 2019 and were emboldened by its success to immediately announce the start of the next two batches.

This was also the year that we started receiving our first third party grants. Titan CSR and Azim Premji Philanthropic Initiatives (APPI), reposed confidence in our programs and our execution ability by funding some of our programs.

In March 2020, COVID and the consequent social distancing happened. It challenged us to revisit our goals, our methodologies and even the relevance of some of our existing programs. After consultations with Industry and Government leaders, we have continued with some of our programs, modified a few others and dropped a couple of them. However, in all our current programs, we have had to refashion our methods of working.

My fellow Trustees, my colleagues in Dhvani and our many friends and partners are confident that in FY 2020-2021, we will continue to add value in **“BUILDING A MORE VIBRANT AND CREDIBLE SOCIAL SECTOR”**

MJ ARAVIND

Managing Trustee

Dhwani Foundation, Bengaluru



We embarked on a journey of working with multiple stakeholders who matter most to the development of the social sector. We were overwhelmed with the listening, response and support from all our stakeholders. The most satisfying part of our work was observing the significant progress made by our first batch of Niranthara partners, many from remote districts of Karnataka, in building their organizations to be more process-oriented than ever.

Our NGO software, Goonjan, received recognition by our key donor community. Over 65 NGOs across different parts of India have adopted Goonjan for their needs. This is clear evidence of how the sector is moving towards embracing technology and exhibiting transparency to their stakeholders. We have inducted 30 Corporate Sector Leaders on NGO boards this year, through our Upadeshak program. They have now been associated with these grassroot NGOs for over a year. We are confident that these individuals will influence a large change within the NGO

sector and also play a significant role as ambassadors for our sector. Azim Premji Philanthropic Initiative (APPI) and TITAN CSR partnered with us,

during the year, strengthening our belief in what we are doing.

We had an opportunity to work extensively with the Government and Federations of NGOs. We have realized that, this effort is long-term, and can have a significant impact in the growth of the social sector. We will spend more time and effort to gain more knowledge by working closely with both these stakeholders in the year ahead.

Our planned programs - Service Agency, eLearning and Pratiman are taking longer to implement than anticipated. We are hopeful that we will be able to make good progress in the year ahead.

We have inducted an experienced team at Dhvani Foundation. This team is spending time in research and analysis, and in developing new initiatives for the social sector. I am confident that these new ideas and programs will further enable us to achieve our vision.

Towards the end of the year, we unfortunately experienced the huge impact of COVID 19 on our society and our sector. We are very aware of the consequences of this pandemic and have adopted new and varied methods to respond to these challenges.

On behalf of Dhvani Foundation, I sincerely thank each and every one who made the year 2019-20 highly enriching and do hope that we will continue to receive the same support and love from all.

KN GOPINATH
Executive Director



The year that passed was busy, fulfilling and inspiring for the team at Dhvani Foundation. We focused on the following initiatives during the year:

- Building more depth in 'Niranthara', our Organization Development Program for NGOs
- Understanding how to make Federations of NGOs more effective
- Providing enhanced technology solutions to NGOs
- Increasing the professional pool availability for better NGO Governance
- Partnering with the Government in influencing policy and conducting research
- Influencing the Donor community to focus more on Rural NGOs and on Capacity building
- Conceptualizing new interventions towards enhancing visibility, accountability and credibility of the social sector

A. KEY OUTCOMES & IMPACTS OF THE YEAR

Niranthara Batch 1 –an Organization Development Program for NGOs

- 23 of 25 NGOs successfully completed the 24-month NGO Organization Development Program
- 23 professional Operations Managers were extensively trained on various aspects of NGO management through a mix of training and hands-on mentoring for 2 years
- An impressive average score of 91% was achieved across all partners in the final assessment
- 20 NGOs inducted Independent Directors into their Boards
- Our partners secured additional new funding of Rs. 3.62 crores
- 600,000 beneficiaries were serviced by our partners



Niranthara Batch 2

- Based on learnings from Batch 1, program duration was reduced to 18 months, and moved from a training mode to interactive workshops. The Operations Manager's role was split into Compliance and Fund Raising Managers
- Enhanced our intake capacity from 25 to 30 NGOs per batch
- 30 NGOs were identified for Niranthara Batch-2, and their training commenced in end of March 2020 in Karnataka
- Azim Premji Philanthropic Initiative (APPI) recognized our efforts and partnered with Dhvani Foundation to support Niranthara



Goonjan– An MIS system for NGOs & Donors

- Enabled 66 NGOs to adopt an MIS system for easy data management and reporting
- Expanded our reach from 8 to 10 states
- Added Compliance Management System as an additional offering
- Goonjan is used to manage more than 260,000 beneficiaries' data
- Program Management functionality is nearly ready for launch

UPADESHAK – Enhancing NGO governance

- Trained and inducted 29 Corporate leaders into the social sector to become Independent Directors on the Boards of NGOs
- 33 Board Members of NGOs who were either family members or close associates stepped down from the Board positions, and in their place, 55 new independent members were inducted

FEDERATIONS – Enabling the Ecosystem

- Signed an MoU with FEVOURD-K, a federation spread across Karnataka to build the capacities of member organizations
- FEVOURD-K published their first 3-year Strategic Plan with technical assistance from Dhvani Foundation
- Digital presence enabled for 135 member organizations from remote districts of Karnataka

NIKHAAR - Brand building

- Partnered with 1NGO – an entity which enables and supports smaller NGOs to have a digital presence
- 1NGO ensured digital presence for 149 NGOs across Karnataka in partnership with Dhvani
- Developed a comprehensive Marketing Strategy program for NGOs and successfully piloted the program for 20 NGOs with support from TITAN CSR

INFLUENCING POLICY CHANGE

- Completed a study on 5% reservation of funds and its utilization status, under the Disability Act for the State Commissioner's Office of Disabilities, Karnataka.
- Based on the study report, three new Government orders were issued to enhance the utilization percentage in the State.

INFLUENCING THE DONOR COMMUNITY

- For the first time, a State-level CSR Summit was organized jointly with SATTVA Consulting. Over 50 Corporates participated in this summit. Mrs. Rohini Nilekani, a renowned philanthropist, and Mrs. Vandita Sharma, Additional Chief Secretary and Development Secretary, were keynote speakers

B. NEW INITIATIVES DEVELOPED /READY TO LAUNCH

Our core team focused on evolving Dhvani Foundation to build on success of our flagship program – Niranthara. Feedback from our stakeholders suggested, that we must explore new and better ways of bringing in efficiency into systems and processes at our Partner organizations. A number of such new initiatives are now underway.

GOONJAN AS A PORTAL

- Goonjan functionality is being expanded to become a one-stop portal for all NGO organizational needs
- Goonjan, apart from providing MIS and Reporting, will now provide Compliance Management, Program Management and HR Management as well

E-LEARNING

- To provide our learnings from Niranthara to a larger audience, converting Niranthara content to E-learning has been launched.
- Recruited a new team & surveyed over 85 rural and urban NGOs across 24 districts to understand preferred content types and modes of learning
- Designing of the framework is now underway

NIKHAAR (BRAND BUILDING)

- Deployed a team and surveyed over 50 stakeholders across CSR, Government Departments, Sector Experts, NGO Leaders and Volunteers, to determine the impact of Digital and Social Media in showcasing the good work of NGOs to its stakeholders.
- Program framework finalized
- Progressing towards the creation of Marketing Strategy

SERVICE AGENCY - Efficiency in Non-Domain areas

- A 12-month study, research and design project completed by a person assigned by Genpact to Dhvani Foundation
- Framework and implementation plan have been finalized, and execution of the plan is in progress

C. LEARNINGS, CHALLENGES & FAILURES OF THE YEAR

As we spent more time looking at new avenues and delved deeper into our current programs, there have been interesting learnings and challenges as part of our journey.

Learnings

- Smaller and Rural based NGOs will make significant progress towards change only with a structured and professional hand holding process
- Improvement in 'Non-Domain' areas make NGOs more confident, and enables even small NGOs to attract different sets of donors and experts
- Any new program will be successful, only if it is backed by surveys, research and data analysis
- Working beyond NGOs, with other key stakeholders, is the key to influence change in the social sector
- Induction of professionals from the non-NGO sector will bring new thinking and improve the quality of the work in the social sector

Challenges & failures

- Recruiting the right talent in scheduled timelines has been a constant challenge, as experienced by us this year.
- Our initial efforts and processes to develop the 'Knowledge Hub' program failed.
- We lost a significant amount of time in evolving the 'Service Agency' and were unable to launch the program during the year as planned.



NIRANTHARA – an Organizational Development Program for effective NGO functioning

We completed the training for Batch 1 with an average score of 91% among 23 NGOs. We launched Batch 2 with 30 NGOs through a redesigned model to bring more efficiency, reduced time and cost.

As part of Niranthara 1:

- We developed a detailed curriculum on 8 core areas of NGO management, that in our feedback from 100+ stakeholders, came across as vital for the sector
- 23 NGO Leaders are now well versed in NGO management in both Domain and Non-Domain areas
- Our partners inducted a total of 55 new Board Members into their organizations
- Through the Upadeshak program, we inducted 30 Corporate Leaders as Board Members and Advisors for these NGOs
- 23 professionals were trained in Organizational Development Processes

ORGANIZATIONAL DEVELOPMENT

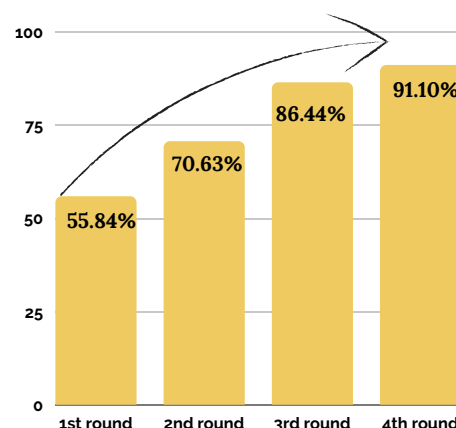
The key to an NGO's success is in its ability to be credible, transparent and accountable to the community. Our 2-year Niranthara Program enabled our NGOs to be proficient in 8 modules of Organizational Development: Strategy and Leadership, Compliance, Governance, Finance, HR, MIS, Marketing & Fundraising and Program Management.

OPERATIONS MANAGEMENT

One of the biggest challenges was, that NGOs do not have dedicated resources for organizational work. To overcome this, the program facilitated the recruitment of Operations Managers at the partner NGOs. The focus was to enable these Operations Managers to have a better understanding of the working of an NGO through extensive training and hand holding in Compliance, Governance, HR, MIS, Marketing and Fundraising.

ASSESSMENT

The 2-year Niranthara program that began in 2018, systematically assessed progress made by each partner using the "Niranthara Assessment Tool". The outcome helps each partner to identify their areas of improvement. 2 assessments were conducted in 2017-18, followed by 2 assessments in 2019. From an average score of 55.8% in round 1 in 2018, the partners progressed to an average score of 91% in the final round in 2019. 22 out of 23 partners, scored over 83% with the highest score being 99.35% and the lowest being 71.8%

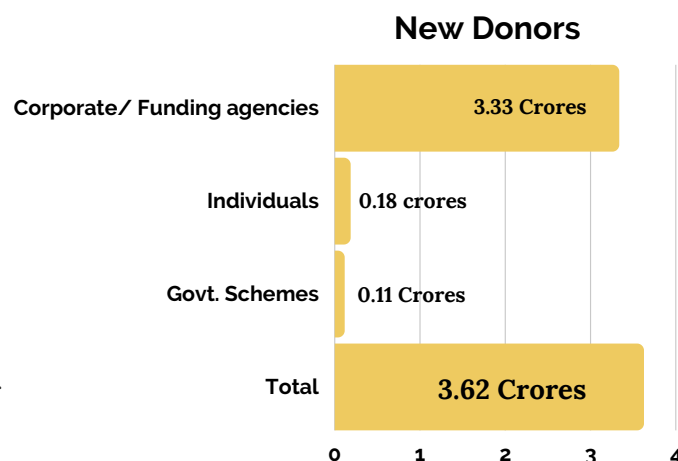


BUILDING BRAND IDENTITY AND VISIBILITY FOR RURAL BASED NGOS THROUGH NIKHAAR

One of the problems of small and medium sized NGOs, is the ability to present their work to the outside world in an effective way. For the most part, these NGOs lack the know-how, and also do not have sufficient resources to invest in developing branding & marketing material that convey the good work of the NGOs to its stakeholders. During the past year, Dhvani Foundation utilized the services of a professional marketing agency and helped our partner NGOs with digital, as well as traditional marketing and branding collaterals. It elicited significant positive response from their donors and other stakeholders.

FUNDRAISING

NGOs consistently need to raise money to run their programs. A major focus of the Niranthara program was to enable these NGOs to approach new Donors for funds. We invited Sector Experts to conduct a 2-day orientation in Digital Marketing and Fund Raising for the Leaders and Operations Managers of these NGOs. Our partner NGOs were successful in raising additional funds from Corporates and other Donors to an extent of INR 3.62 Crores, impacting the lives of over 600,000 beneficiaries.



KARNATAKA CSR SUMMIT - promoting NGOs in Rural Karnataka

Karnataka is home to about 5% of the country's population, and 6% of the total number of companies incorporated. CSR investments of INR 5,000 Crore (and growing) by 1,300 companies over the last 4 years have transformed the Development Landscape of the state. Dhvani Foundation, in partnership with Sattva Consulting, organized the Karnataka CSR event in February 2020. Keynote Speakers at this event were Ms. Rohini Nilekani, renowned Philanthropist and Ms. Vandita Sharma, Additional Chief Secretary & Development Commissioner, Government of Karnataka. This event provided an opportunity to hear from grassroots-level change makers, CSR leaders, high-impact philanthropists and Government officials on how we can collaborate and forge powerful partnerships, reaching the neediest rural areas for effective impact. The highlights of the event were the panel discussions comprising CSR & NGO Leaders addressing the need for Corporates to serve communities in rural Karnataka, address the challenges & highlight opportunities for NGOs, and build effective partnerships with CSR Leaders, NGOs and the State Government. The 23 NGO partners who successfully completed the 2-year Niranthara Batch 1 program were felicitated by Ms. Rohini Nilekani and Ms. Vandita Sharma.



B. GOONJAN - Providing Technology Solutions for the social sector

Our first venture, Goonjan, an MIS for the Not-for-Profit sector, helps NGOs improve their efficiency and transparency. It's easy-to-use interface and high level of customizability has seen many more organizations adopt Goonjan for their day-to-day operations. Partners working across multiple branches and serving multiple communities are able to manage their operations efficiently using the power of Goonjan. As an emerging trend, the Donor community is recommending that their partner NGOs use Goonjan to maintain and track their beneficiaries and the interventions that they provide.

Today, Goonjan is being used by 66 NGOs across sectors like Disability, Child rescue, Education, Skill development and Livelihood. A large number of organizations working in the area of disability are focused on mental health issues. Goonjan partner organizations are spread across 8 states of India and in Cambodia. Our Goonjan team has been able to seamlessly help their partner organizations transition their operations from Paper to Digital Medium.



| PARTNER DETAILS | 2018 - 19 | 2019 - 20 |
|---------------------------|-----------|-----------|
| Number of partners | 58 | 66 |
| Number of states in India | 8* | 10* |
| Number of Beneficiaries | 2 Lakhs | 2.6 Lakhs |
| Number of domains | 6 | 9 |
| Number of Program Modules | 7 | 9 |

* We also support one NGO partner in Cambodia

C. ENABLING FEDERATIONS - Influencing Policy Changes through a Collective

NGO Federations play a key role in addressing the larger issues of social sector. Dhvani Foundation believes these federations have a significant role in working with the Government to enable Policy Change. We partnered with the Federation of Voluntary Organizations for Urban and Rural Development in Karnataka (FEVOURD-K) to develop their strategic plan for 2019-21. We trained their General Council (a representation of all 30 districts in Karnataka) on effective governance of their member organizations and helping them to be more efficient and effective. We helped build websites for their 135 member organizations, thus enabling their digital presence, in association with our partner www.1ngo.in



D. UPADESHAK - Improving NGO Governance

Our Upadeshak program connects with senior professionals from corporate sectors, wanting to make a meaningful contribution to the social sector. We conduct a 2-day immersive orientation for these individuals on the scope, opportunities and challenges of the social sector. The objective of the program is to help our partner NGOs, in utilizing the skills these professionals bring into the sector, bridging the communication gap between the NGO world and the Corporate world, and helping our NGO partners in Program implementation and Donor Relationships. 'Upadeshak Fellows' bring in a new perspective towards improving governance at NGOs.

| Details | 2019 - 20 |
|--|-----------|
| People trained in a 2-day orientation session | 48 |
| People signed-up for the program after the orientation | 31 |
| People who stayed in the Program as Advisors | 30 |
| People inducted as Board members by March 31st | 4 |

E. GOVERNMENT INTERFACE - Constructive engagement with Governments for effecting Policy change

The Government is the key stakeholder in all social development activities. Partnering with Government is the key to making a change in peoples' lives. It is important to collaborate with Government for influencing policy changes that would impact the social sector. Dhvani Foundation has remained domain-neutral, focusing on the larger issues of the sector. On request, we collaborated with the State Commissioner, Department for Empowerment of People with Disabilities, Government of Karnataka to conduct a study on "Implementation status of budget utilization of 5% earmarked funds for differently-abled people". This study was conducted in Davanagere and Koppala Districts of Karnataka between August and December 2019.

Dhwani Foundation also supported the State Commissioner's office to draft many circulars in consultation with the relevant Government officials. These circulars are in the process of approval by the Secretariat.



GROWTH AND DEVELOPMENT WITHIN DHWANI FOUNDATION

As we grew as an organization, it was important to build internal systems and processes to continue to be a responsive and effective organization. Some of the highlights for 2019-20 were:

- We relocated our operations from RR Nagar to JP Nagar with larger space, adequate infrastructure and technology enablement
- Our team grew from 10 members to 18 with many new inductions at Senior Leadership level
- Building of new networks with individuals and professional organizations like SATTVA Consulting, Azim Premji Philanthropic Initiative (APPI), ISDM, SRIKA Marketing, Genpact and others to ensure growth, quality, and impact assessments

KEY FOCUS FOR THE YEAR 2020-21

- Work with 475 NGOs, 2 Federations and 3 Government Departments with a goal to make a positive impact on 3.75 lakh beneficiaries from the marginalized communities
- Niranthara batches 2 and 3 to support 60 NGOs in Karnataka and Tamil Nadu through an 18-month partnership program
- Launch Service Agency, E Learning and Franchisee initiatives to support a minimum of 150 NGOs
- Partner with one additional Federation of NGOs, and to focus on building members' capabilities, secretariat support, Governance and structure
- Evolve the Goonjan software program into a Portal to expand technology solutions for the social sector
- Enhance the Government interface program by working with a minimum of 3 State Departments on specific sectoral policy matters
- Respond to the COVID 19 impact on the public and social sector with appropriate initiatives directly and in collaboration with sector stakeholders

TRUSTEES

Mr. MJ Aravind
Managing Trustee

Mrs. Manju Kuchhal
Lifetime Trustee

Mrs. Chitra Aravind
Lifetime Trustee

Mr. Pramod Kulkarni
Trustee

Prof. S Rajagopalan
Trustee

ADVISORY TEAM

Mr. Rajiv Kuchhal

Ms. Reva Raghupathi

Mr. Gurgeet Arneja

Mr. Krishna Kumar

Mr. Rangarajan Padmanabhan

Our team comprises of Executive Director, Mr. Gopinath KN and 18 consultants (9 women and 9 men).

Our highest & least paid full-time consultants earned Rs. 1,40,000 and Rs. 25,000 per month respectively in 2019-20.

There was no remuneration, fees or conveyance paid to any Trustee during the financial year 2019-20.

There was no international travel.

Acknowledgements

We take great pride in building the best relationships with all our NGO Partners and thank them for their support in our endeavor to maximize the impact of social investment.

We would also like to express our appreciation and gratitude to the following institutions and individuals.

DONOR PARTNERS

Azim Premji Philanthropic Initiatives
Titan CSR

AUDITORS

B.K. Ramadhyani & Co LLP, Bangalore
Gowthama & Company, Bangalore

SPECIALIZED CAPABILITY PARTNERS

1NGO, Bangalore
Sen Sei Technologies, Bangalore
SriKa Marketing for Nonprofits, Bangalore

LEGAL CONSULTANT

Mr. Shiv Kumar, Murthy & Kumar Advocates, Bangalore

RESOURCE PERSONS, SUPPORTERS

Aravind Eye Hospital, Madurai
Indian School of Development Management (ISDM), NOIDA
Genpact, Bangalore
KCJM Associates, Ahmedabad
Rural Development Trust, Anantapuram, AP
Sattva Consulting, Bangalore
Tally Solutions, Bangalore
Ms. Anita Bhat, Phicus Social Solutions
Ms. Chethana Koulagi, LetsTagOn
Ms. Divya, B.K. Ramadhyani & Co LLP
Ms. Liril Gupta, Azim Premji Philanthropic Initiatives
Ms. Mayura Sandeep, SriKa Marketing
Ms. Pratibha, TITAN CSR
Ms. Regina Thomas
Ms. Savitha Devi
Ms. Sharadha, IQVIA
Ms. Shilpa Adyanthaya
Ms. Shruthi, B.K. Ramadhyani & Co LLP
Ms. Vibha Sequiera, Wipro Foundation
Ms. Vijayalakshmi, Business One Technologies

Mr. Anand Swaminathan, Azim Premji Philanthropic Initiatives
Mr. Basavaraju VS, State Commissioner for Disabilities – Government of Karnataka
Mr. Dasarath, Rural Development Trust, Anantapuram, Andhra Pradesh
Mr. Deepak Prabhu Matti, Cognizant Foundation
Mr. Hari Menon, Bill and Melinda Gates Foundation
Mr. Kiran Patil, Akamai Technologies India Pvt Ltd
Mr. Kishore Udiaver
Mr. Kumar Babu, IQVIA
Dr. Muniraju SB, NITI Aayog
Mr. Nirbhay Lumde, CGI
Mr. Nitin Rangapur, B.K. Ramadhyani & Co LLP
Mr. Ramakrishna Surdeo
Mr. Rudra Swamy, IQVIA
Mr. Shiv Sivaguru
Mr. Sridhar NE, TITAN CSR
Mr. Srikrishna Sridhar Murthy, SATTVA Consulting
Mr. Sundeep Talwar, Akshayapatra Foundation
Dr. Suresh, Chartered Accountant, SNA Associates
Mr. Thulasiraj Ravilla, LAICO
Mr. Tito Chandy

We would like to extend our appreciation to our staff members for their hard work and determination. We also are very grateful to all our well-wishers for their encouragement and support.

FEVOURD-K, Karnataka

NIRANTHARA BATCH 1

Amic Di Raoul Follereau Trust, Bangalore
Biswa Gouri Charitable Trust, Bangalore
Chilume Social Service Society, Bangalore
CMSS, Chikmagalur
GRAMS Samastha, Raichur
Health Education Agriculture Development Society, Bangalore Rural
Karnataka Hemophilia Society, Davanagere
Karnataka Rajya Bennuhuri Apagatada Angavikalara Sangha, Ramanagara
Margadarshi Society, Kalburgi
MOB, Mandya
Munnade, Bangalore
Nisarga Foundation, HD Kote
ORBIT, Bidar
People R, Davanagere
REACH, Vijayapura
Sa-Mudra Foundation, Bangalore
Sambhav Foundation, Bangalore
Sandesh, Bangalore
Sarvodaya IRDS, Koppal
SCODWES, Sirsi
Search Organization, Bagalkot
Voice Of Needy Foundation, Bangalore
Women's Welfare Society, Belagavi

NIRANTHARA BATCH 2

ABHIVRUDDI - Society for Social Development, Tumkur
Ashadeepa Angaviklara Sarva Abhiwruddhi Seva Samsthe, Bagalkot
Bijapur Integrated Rural Development Society (BIRDS) , Bagalkot
Chaitanya Rural Development and Education Society, Ballari
Chaithanya Rural Development Society, Shivamogga
Dream India Network, Bangalore
Franciscan Sisters of Mary Hosadurga, Chitradurga
Green Dot Trust, Mysore
India Community Development Service Society, Bangalore
Institute for Rural Development (IRD), Vijayapura
Integrated Project for Development of People (IPDP), Bangalore
Janahitha, Raichur
Jesus Sikshana Samsthe, Sindhanur
Mythri Sarva Seva Samithi, Bangalore
PRAWARDA (Participative Watershed & Rural Development Agency), Bidar
Rural Environmental Awareness Community Help (REACH), Bagalkot
SEVAK - Society for Empowerment through Voluntary Action in Karnataka, Belagavi
Saadhya Trust for Social Development, Ballari
SADHANA - A Tool For Development (Rural, Tribal & Urban Development), Mysore
Sampada, Udupi
SARWC- Service Agency for Rural Women and Children, Kolar
Sevabharathi, Dakshina Kannada
Shri B D Tatti (Annnavaru) Memorial Charitable Trust, Gadag

Shruti Samskruti Samsthe, Raichur, Raichur
The Organization for the Development of People, Mysore
Vahini Development Society, Ballari
Vidyanikethan, Bangalore
Vimukthi, AIDS Tadagattuva Mahila Sangha, Ballari
VISHALA - Rural Women & Children Development Organization, Vijayapura
Women and Environment Development Society (WEDS), Koppal

GOONJAN PARTNERS

Aashayein, Kanpur, Uttar Pradesh
Amogh Trust, Bengaluru, Karnataka
APD, Bengaluru, Karnataka
APPI, Bengaluru, Karnataka
BDT, Gadag, Karnataka
BNI, Bengaluru, Karnataka
Cherysh, Bengaluru, Karnataka
Chirantan, Bengaluru, Karnataka
Concern India, Mumbai, Maharashtra
Diya Foundation, Bengaluru, Karnataka
DPA Cambodia, Phnom Penh, Cambodia
Elina, Chennai, Tamil Nadu
Fame, Bengaluru, Karnataka
HELP, Hiriya, Karnataka
Hunger Relief Movement, Bengaluru, Karnataka
KAIV, Bengaluru, Karnataka
Maithree, Chennai, Tamil Nadu
Makkala Jagriti, Bengaluru, Karnataka
Mobility India, Bengaluru, Karnataka
Muskaan, New Delhi
NAB, Bengaluru, Karnataka
Pallium, Trivandrum, Kerala
Roshni Trust, Haveri, Karnataka
Salaam Bombay Foundation, Mumbai, Maharashtra
Samarthanam, Bengaluru, Karnataka
Samarthya, Koppal, Karnataka
Samridhdhi Trust (BEETF), Bengaluru, Karnataka
Sankalp, Chennai, Tamil Nadu
Sathi, Bengaluru, Karnataka
SATRA, Guwahati, Assam
Satya Special School, Pondicherry
Seva In Action, Bengaluru, Karnataka
Sevasangama, Kalaburagi, Karnataka
Shishu Sarothi, Guwahati, Assam
Shristi Special Academy, Bengaluru, Karnataka
Spastics Society of Karnataka, Bengaluru, Karnataka
Spoorthy Organization, Davangere, Karnataka
Sri Arunodayam Charitable Trust, Chennai, Tamil Nadu
Swami Vivekananda Youth Movement, Mysore, Karnataka
Tiara Haemophilia and Cancer Foundation, Chennai, Tamil Nadu
Vidya Mali Foundation, Bengaluru, Karnataka
Vidyaposhak, Dharwad, Karnataka
VidyaSagar, Chennai, Tamil Nadu
In addition, 23 partners from Niranthara batch-1 also use Goonjan

GOWTHAMA AND COMPANY
CHARTERED ACCOUNTANTS

23/57, 41st Cross, East End 'C' Main Road
9th Block, Jayanagar, Bangalore 560 069
Telephone : 26636042, 26656194
Telefax : 26651104

DHWANI FOUNDATION
BALANCE SHEET AS AT MARCH 31, 2020

| 31-Mar-19 | LIABILITY | Rs. | 31-Mar-20 | 31-Mar-19 | ASSETS | Rs. | 31-Mar-20 |
|-------------|---|-------------|-----------|-----------|----------------------------------|-----|-----------|
| 42,39,600 | CORPUS FUND | | | | FIXED ASSETS | | |
| | Opening balance | 42,39,600 | | 1,55,185 | As per Annexure - A | | 2,31,132 |
| | Less: Expenditure incurred out of Corpus Fund - For Project Specified | 42,39,600 | | | | | |
| (10,02,349) | GENERAL FUND | | | | CURRENT ASSETS | | |
| | Opening balance | (10,02,349) | | 30,38,902 | Balance with State Bank of India | | 3,04,690 |
| | Add: Surplus/(Deficit) for the year | 15,76,587 | 5,74,238 | 48,737 | TDS on interest | | 48,737 |
| | | | | 91,333 | Advance paid to consultants | | 9,220 |
| | CURRENT LIABILITIES | | | | | | |
| 53,256 | TDS payable | | 18,940 | | | | |
| 43,650 | Other current liabilities | | 601 | | | | |
| 33,34,157 | | | 5,93,779 | 33,34,157 | | | 5,93,779 |

For DHWANI FOUNDATION

M. J. Aravind

M.J.ARAVIND
MANAGING TRUSTEE

Manju Kuchhal

MANJU KUCHHAL
TRUSTEE

VIDE OUR REPORT ATTACHED
FOR GOWTHAMA AND COMPANY
CHARTERED ACCOUNTANTS
FIRM No: 005917S



H.V. Gowthama
H.V.GOWTHAMA
PARTNER

Membership No: 014353

Place: Bangalore
Date: 20th July 2020



GOWTHAMA AND COMPANY
CHARTERED ACCOUNTANTS

23/57, 41st Cross, East End 'C' Main Road
9th Block, Jayanagar, Bangalore 560 069
Telephone : 26636042, 26656194
Telefax : 26651104

DHWANI FOUNDATION
INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2020

| 31-Mar-19 | EXPENDITURE | 31-Mar-20 | 31-Mar-19 | INCOME | 31-Mar-20 |
|-------------|--|-------------|-------------|----------------------|-------------|
| Rs | | Rs | Rs | | Rs |
| | To Expenses incurred towards object of the trust through programs of - (Refer Schedules for details) | | 1,49,00,000 | By Donation Received | 1,70,00,000 |
| 1,22,32,781 | Niranthara | 97,89,227 | 1,04,767 | By Interest Income | 1,18,789 |
| 18,72,016 | Goonjan | 24,07,459 | | | |
| - | Government Interface | 4,68,555 | | | |
| - | E Learning (Niranthara Dhrist E) | 4,97,895 | | | |
| - | Nikhaar | 3,22,458 | | | |
| - | UPADESHAK (Strengthening of Governance of NGOs) | 1,39,511 | | | |
| - | Supporting Federations | 6,35,366 | | | |
| 43,146 | Admin/Finance/Organisational Development expenses | 12,81,731 | | | |
| 8,56,823 | To Excess of income over expenditure | 15,76,587 | | | |
| 1,50,04,767 | | 1,71,18,789 | 1,50,04,767 | | 1,71,18,789 |

For DHWANI FOUNDATION

M. J. Aravind

M.J.ARAVIND
MANAGING TRUSTEE

Manju Kuchhal

MANJU KUCHHAL
TRUSTEE

VIDE OUR REPORT ATTACHED
FOR GOWTHAMA AND COMPANY
CHARTERED ACCOUNTANTS
FIRM No: 005917S



H.V. Gowthama
H.V.GOWTHAMA
PARTNER
Membership No: 014353

Place: Bangalore
Date: 20th July 2020





Dhwani Foundation works towards building a vibrant and credible social sector through its various initiatives with different stakeholders of the social sector. The objective is to improve productivity, transparency and efficacy of the social sector.

Reg address: 329, Nirvana, 18th Cross,
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Bengaluru Urban Karnataka 560098

Office: 614, 11th Cross, 2nd Main Rd, 3rd Phase,
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